

The Light Shining in the Eyes

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Tan: Dear Ramji, I am very happy that we had met in Toronto.

This weekend *Isvara* retold me an important lesson while watching you teach.

A successful teaching consists of two things:

1. A logical and well-structured content that is so good that you can repeat it in an identical way, even word by word if you wish to do so. Not that you need to.
2. Full confidence in the teaching when presenting it. I had learned that lesson when presenting the results of my consulting work to CEOs over the last 15 years. If you don't have full confidence in your results people will have difficulties trusting the message even if it is an excellent one.

How does one get this confidence?

Not by knowing every little tidbit about the *Vedas* or Sanskrit (not that I do not love the knowledge and love to spend time studying it) but by appreciating the obvious results of the teaching: that it works.

By seeing the freedom of my teacher in his eyes.

The freedom that has flooded my life.

The light shining in the eyes of the people listening to this great teaching.

Thank you for all this.

~ With love, Tan